

# **WHO WE ARE**



#### **OUR VISION**

The Kamloops & District Chamber of Commerce is indispensable to the success of the Kamloops business community



#### **OUR MISSION**

The Kamloops & District Chamber of Commerce is a proven partner that connects, supports and advocates for the Kamloops and area business community



#### **OUR VALUES**

Inclusive Leadership

Collaborative Member Focused

# PRESIDENT'S MESSAGE

As Board President, it is my privilege to report on the many activities of the Kamloops and District Chamber of Commerce in 2022. Despite the challenges we all faced in the past year, the Chamber continued to support our local business community and fostered economic growth in the region.

Membership in the Chamber grew in 2022 which is a reflection of the strength and vitality of our business community. Our members benefited from a range of valuable services including networking opportunities at Chamber socials, professional development workshops like the Procurement Workshop and access to important resources like the Chambers of Commerce group insurance plan.

- In 2022 the Chamber welcomed more than 140 new members and retained 95% of our existing members. We were excited to see new faces at our events and on our committees last year.
- We continued to strengthen our relationship with Tk'emlups te Secwepemc, through events such as tonight, as well as welcoming Tk'emlups representative to our Board. Tk'emlups sponsored a new award at the annual Business Excellence Awards and has signed on as a Corporate Partner for 2023 demonstrating continued support for the work of the Chamber.
- We took steps to enhance our regional focus by hosting events in Tk'emlups, Tobiano, Sun Peaks. We have seen a growth in engagement with businesses in these communities as an outcome of those efforts and look forward to further partnerships in the years to come.



 Business advocacy is a key function of the Chamber. In 2022, as a Voice for Business represented our members' interests during the City of Kamloops budgeting process and have gained national attention for our Land Trust policy which is proposed as one method of coping with the housing shortage in this country.

Of course, none of this would have been possible without our dedicated Board of Directors, who continue to give generously of their time and expertise. I extend my thanks and gratitude to all out Directors and to those volunteers who supported the Chamber this past year. I also extend my appreciation to Acacia and her team who continue to support our members and the business community through the work they do every day.

I am excited about the work ahead of the Kamloops District Chamber in the coming year, under the leadership of the new Board of Directors. With the support and engagement of our members, volunteers and team, I am confident that we will continue to make a positive impact on our local economy and community. Thank you for your ongoing support of the Kamloops and District Chamber of Commerce.



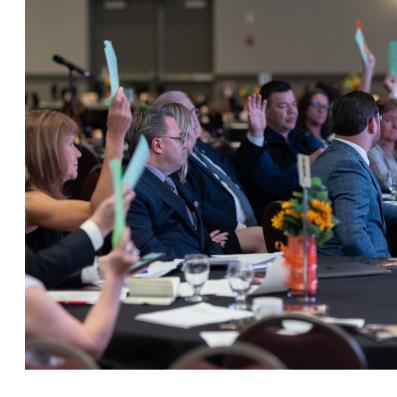
Kate Stebbings
Trans Mountain Corporation
President, 2022 - 2023

## **ABOUT US**

The Kamloops & District
Chamber is a member-based organization designed to elevate and a the voice of business community in Kamloops and area and we're proud to support over 700 members.

Through connection, development and advocacy the chamber is here to help support, grow, and enhance business in our region.

The Chamber provides members opportunities to grow their business and become community leaders through benefit opportunities & professional development programming, including the Business Excellence Awards, industry specific focus groups, networking luncheons, committees, peer lead seminars and much more.





# 2022



**32** Events hosted



**700** Members at the end of 2022



144 New and reactivated members



17 Active policies and positions



95% Retention rate



13,000+
Following across
all social platforms

## HIGHLIGHTS OF THE YEAR



KAMLOOPS & DISTRICT

CHAMBER OF COMMERCE







#### **New Name**

- Became the Kamloops & District
   Chamber of Commerce with a new logo and brand
- Focused relationship building with Tk'emlúps te Secwépemc and Sun Peaks

#### **New Events**

- Inaugural Chamber Golf Tournament at Tobiano
- Workforce Conference in partnership with Venture Kamloops and Open Door Group

#### **Advocacy**

- Advocated on the City of Kamloops
   Budget
- Launched Land Trust Tax policy campaign and petition
- Engaged with Government in Ottawa at a "Day on the Hill"

#### **Member Engagement**

- Launched "Did You Know" information series
- Ran the "Celebrate Our Makers" Campaign
- Highlighted members through Kamloops Tomorrow profiles
- Launched "Hello, Kamloops" publication

# 2022 - 2023 BOARD OF DIRECTORS



**Kate Stebbings President Trans Mountain Corporation** 



**Tim Shoults** 1st Vice President **Thompson Region Division of Family Practice** 



**Cindy Piva 2nd Vice President Thrive Business Strategies** 



Alicia Glaicar Secretary Gillespie & Company LLP



Ab Ashok **Treasurer** 1257503 BC Ltd



**Daniel Carroll Past President** Fulton.



**Director Interior Display Services** 



**George Casimir Director** Community Futures of Central Schoening Funeral Service **Interior First Nation** 



Sara Lawson **Director** 



Mickael Maddison **Director** SilverServers Inc.



Mike Martens **Director Rocky Mountaineer** 



**Colin O'Leary Director** O'Leary & Associates



**Phillip Stagg-Tanner Director** 



**Rick Welch Director Nomodic Modular Structures** 

**Acres Enterprises Ltd** 

# **2022 BOARD LIAISONS**



Tkwenem7íple7 Joshua
Gottfriedson
Tk'emlúps te Secwepemc



Mayor Ken Christian
City of Kamloops



Aleece Laird
Canadian Chamber
Representative
Amplify Consulting



Korah DeWalt BC Chamber Representative New Gold

# **CHAMBER STAFF**



Acacia Pangilinan Executive Director



Brian Jones
Manager
Membership and Development











### 2022 - 2023 CORPORATE PARTNERS

The Corporate Partner designation is an investment into a resilient and inclusive economy, where all can prosper.







CIBC COMMERCIAL BANKING









# NETWORK AND COMMUNITY PARTNERSHIPS AND WORKING GROUPS

- BC Chamber Executives
- BC Chamber of Commerce
- Canadian Chamber of Commerce
- Canadian Chamber Council for Women's Advocacy
- Chamber of Commerce Executives of Canada
- City of Kamloops DCC's Engagement Group
- City of Kamloops EV Ready Engagement
- North Shore Neighbourhood Plan
- City of Kamloops Parking Management Plan
- City of Kamloops RTE Engagement Group

- City of Kamloops Safe and Secure Business Sector Group
- City of Kamloops Safe and Secure Working Group
- Community Advisory Board Local Immigration Partnership event
- Kamloops Business Council
- Laneway Activation Exploration
- Mayor's Arts Awards Adjudication
- Southern Interior Regional Economic Summit Steering Committee
- Thompson Rivers University Applied Organizational Strategy Class - Case Study
- VK: Venture Advisors
- VK: Start Here













# BUSINESS EXCELLENCE AWARDS 2022

#### City of Kamloops Community Service Award

- ARPA Investments
- Blackwell Dairy Farm Inc. \*
- Canco Gas Station

### Andres Electronic Experts Retailer of the Year Award

- Canadian Tire
- Far + Wide
- Tumbleweed Toys \*

#### People in Motion Service Provider 1-10 Staff Award

- Blackwell Dairy Farm Inc.
- FIT Financial
- Interior Naturopathic & Wellness
- Vertical Cafe \*

#### Kamloops This Week Service Provider 11+ Staff Award

- A&T Project Developments Inc.
- Sun Peaks Grand Hotel & Conference Centre
- The Noble Pig Brewhouse \*

#### Rocky Mountaineer Environmental Leadership Award

- Kamloops Food Policy Council \*
- Monte Creek Winery
- Progressive Planet Products Inc.



#### **CAPP Excellence in Trades Award**

- A&T Project Developments Inc.
- Teck Highland Valley Copper
- Weymac Electric \*

#### Open Door Group Inclusive Leadership Award

- BCLC
- Far + Wide \*
- The Kamloops and District Society for People in Motion

#### **BCLC Innovation Award**

- Kamloops Powder Coatings
- Teck Highland Valley Copper
- We Are One Composites \*

#### Tk'emlúps te Secwépemc Indigenous Business Excellence Award

- <u>Lash & Glow Bar Kamloops- Lashed</u>
   <u>by Natalie \*</u>
- Raven Reads



Surerus Murphy Joint Venture Not-For-Profit of the Year Award

- BC Wildlife Park Kamloops
- Kamloops Regional Farmers' Market Society
- United Way British Columbia \*

Community Futures Thompson Country Emerging Business of the Year Award

- Boom Business Solutions
- CareerFirsts
- Friendly Composting Inc.\*

CFDC of CIFN Employer of the Year Award

- Abbott Wealth Management –
   Harbourfront Wealth Management
   \*
- Natural Smiles Denture Clinic
- The Noble Pig Brewhouse

Bob Gaglardi School of Business and Economics Young Entrepreneur of the Year Award

- Alexandra O'Daly, Aspect Film Works \*
- Calli-Jo Duncan, Far + Wide
- Sean Bulman, Bulman Designs

Venture Kamloops Small Business of the Year Award

- Far + Wide
- Maxwell Mechanical \*
- Scoopz Ice Cream Parlour

Abbott Wealth Management – Harbourfront Wealth Management Business Person of the Year Award

- Anthony Salituro, Jardines Domaine
- Debora Delyzer, The Kamloops & District Society for People in Motion
- Joshua Knaak, ARPA Investments\*

FIT Financial Business of the Year

The Noble Pig Brewhouse



Mandate: To represent the interests of our membership to government through the development of official positions and/or policies to be The Voice of Business in Kamloops and area.

Co- Chairs: Alicia Glaicar, Colin O'Leary

Participants: Nicholas Adams, Ab Ashok, George Casimir, Brant Hasanen, Sara Lawson, Mickael Maddison, Mike Martens, Cindy Piva, Tim Shoults, Phillip Stagg-Tanner, Kate Stebbings, Rick Welch, Acacia Pangilinan



- Strengthened relationship with all levels of government
- Became proactive and vocal on local business issues including, COVID restrictions, the City of Kamloops Budget, patio expansion in commercial areas, safety and security impacts.
- Served on 8 City of Kamloops engagement groups.
- Created and advocated for <u>11 policies and positions</u> focusing on:
  - CRA Tax Policy
  - Development Approvals process
  - Disaster Response
  - Forestry
  - Healthcare
  - Housing
  - Immigration and Labour
- Participated in Regional Consultations with the Government of BC through the BC Chamber of Commerce Network.
- Presented to Federal Electoral Boundaries Commission.
- Hosted Municipal election forum.
- Successfully launched Land Trust Tax Policy awareness campaign and petition in partnership with MP Caputo.
- Successfully passed policies at the BC Chamber and Canadian Chamber Policy Conventions
- Participated in Ottawa at Day on the Hill, engaging with Government officials



Mandate: To annually monitor the Board's duties in compliance with the Modified Policy Governance Model and ensure the organizational effectiveness of the Board of Directors. This committee also oversees the strategic planning process This also includes providing proposals to the Board, address threats to the Chamber's longer term sustainability in membership, financial and other aspects.

Chair: Tim Shoults

Participants: , Ab Ashok, Dan Carroll, Sara Lawson, Cindy Piva, Kate Stebbings, Acacia Pangilinan



- Reviewed Competency Matrix after Strategic Plan
- Oversaw the achievement of strategic plan goals, leads the board through updates and refreshes of the strategic plan
- Implemented year-round recruitment by entire Board
- Arranged one tour of member businesses, award winners or key stakeholders
- Monitored Diversity, Equity and inclusion Task Force to ensure activities are consistent with Board goals
- Streamlined committee structure
- Reviewed emerging opportunities and threat
- Visit our website to see the Chambers' Strategic Plan: https://kamloopschamber.ca/about-us/

Mandate: To oversee the financial activities pertaining to the operations of the Kamloops & District Chamber of Commerce.

Chair: Ab Ashok

Participants: George Casimir, Mike Martens, Acacia Pangilinan



- Finalized Terms of Reference for committee
- Created the 2023 Budget
- Created a budget tracking mechanism



Mandate: To provide recommendations to the Kamloops & District Chamber of Commerce Board of Directors regarding a Diversity, Equity, Inclusion and Accessibility strategy.

Chair: No Chair was determined

Participants from the Board: Nicholas Adams, Dan Carroll, Korah DeWalt, Tim Shoults, Acacia Pangilinan

Participants from the Membership: Alfred Achoba - Canadian Mental Health Association Kamloops, Anjali Aman, Paolo Bigit - Kamloops Immigrant Services, Ramatoulaye Comma - Canadian Mental Health Association Kamloops Kamloops, Debora Delyzer - People in Motion, Tyrone Joseph, Tk'emlúps te Secwépemc Business and Economic Development, Bonnie McBride - The Inspired Child, Ashton O'Brien - Kamloops Pride Society, Tammy Robertson - City of Kamloops, Spencer Toth - Canada's LGBT+ Chamber of Commerce



#### **COMPLETED GOAL:**

• Created Terms of Reference and Work Plan for the Chamber Board of Directors to create an Inclusion, Diversity, Equity and Accessibility Committee.



Mandate: To champion, inform and provide feedback and recommendations to the Business Advocacy Committee on a range of community challenges within the Kamloops Chamber Organization, Members and the Kamloops business community at large.

Chair: Alicia Glaicar

Participants: Ab Ashok, George Casimir, Mike Martens, Phil Stagg-Tanner, Rick Welch, Acacia Pangilinan



- Launched "IMPACTS" survey in partnership with KCBIA and NSBIA.
- Reported "IMPACTS" survey findings to municipal, provincial and federal government representatives.
- Actively monitored business community impacts.
- Supported BC Chamber network expiring policy, "Cost of Prolific Offenders" to be renewed in 2022.
- Provided input to the City of Kamloops Safe and Secure Business Sector group and working group.



Mandate: To identify strategies and opportunities to enhance member engagement and retention and to ensure all members of the Chamber are effectively welcomed into membership and integrated into the Chamber community.

Chair: Brian Jones

Participants: Eric Campbell - TLC Solutions, Jesse Ebbett - A R Canadian Technologies Ltd, Tanya Giles - Investors Group (IG Wealth Management), David "Pup" Johnston - Blue Grotto, Blair Kaplan - Blair Kaplan Communications, James MacDonald - Western Canada Theatre, Kubby Mann - MNP LLP, Brianne McDaniel - Far & Wide, John Mercuri - Andre's Electronic Experts, Katherine Ray - Molycop/PRI (Progressive Rubber Industries), Mae Romero - Family Bookkeeping & Consulting, CPA, Justin Speer - Scotiabank, Marty Tazelaar - Avid ActionCoach



- Brought back former Membership Council.
- Called new members to invite them to the upcoming socials.
- Made warm introductions to other Chamber members and on-site at Chamber events.
- Reviewed "New Member Welcome Kits".
- Created member engagement strategy tactics.



Mandate: To push the boundaries and think outside the box to promote vibrant, healthy and safe communities where emerging and existing business can flourish. A forward-looking and inclusive committee with one goal – to make our region more awesome now.

Chair: Nic Zdunich

Participants: Leif Douglass - TRU Students Union, Jesse Faubert - Common Sound, Kent Fawcett - Kamloops Food Policy Council, Mitch Forgie - Red Beard, Katie Forsyth - Friendly Composting, Cole Hickson - TRU, SD73 School Trustee, Roxanne Kennedy - Boom Business Solutions, Brianne McDaniel - Far & Wide, Krista Stoesz TRU, Tk'emlúps te Secwépemc Business and Economic Development, Acacia Pangilinan



- Conducted Laneway Activation consultation and research in Downtown Kamloops.
- Engaged a TRU Summer Student to collect information about laneways and alleyways in Downtown Kamloops.
- Convened a group of innovative thinkers to have a high-level discussion about what would make Kamloops more awesome now.
- Recommended the Chamber advocate for placemaking, activating public space.
- Created general community awareness through blog posts, social media content and media interviews about the benefits of placemaking.

# NEW AND REACTIVATED MEMBERS IN 2022

- 0936815 BC Ltd. Casul Azul Mexican Rest.
- 1-800-Got-Junk
- 2354262 Alberta Ltd
- A Way Home Kamloops
- A.E. Coaching
- Aberdeen Chiropractic Clinic
- Adaptive Sports at Sun Peaks
- Amanda Hess Coaching
- Arrow Transportation
- Askem Productions
- Aspect Film Works
- Atlas Steak & Fish
- Augur Business Intelligence Inc.
- Bandstra Transportation Systems Ltd.
- BC Cancer Foundation
- Bee Well Health Clinic
- Best Western Premier Aberdeen
- Biggz BBQ & Grill
- Bighorn Golf & CC
- Blue Arc Electrical
- BMB Signs Ltd.
- Brandson Ventures (MacDonalds)
- Brandt Tractor
- Canadian Vocational Training Centre
- CareerFirsts
- Casa Décor
- Clearport
- Comet Industries
- Compax Computer Technologies Ltd.
- Cross Country Canada Supplies & Rentals
- DiVine Tours
- DoubleTree Hotel by Hilton Kamloops
- DriverSeat

- Edward Jones Tracy McCall
- Engel & Völkers
- E-zzzy Moving & CleanerS
- Family Bookkeeping & Consulting
- Futurpreneur Canada
- Gateway Repairs Truck & Trailer
- Gold Business Technologies
- H&R Block
- Happy Day Seniors
- Harvest by Nandi
- House of Carmond Hair Design
- Hugh MacInnes Law
- Interior Vault
- JST Capital Corp.
- Juicy Vape Shop
- Juniper Early Learning / Peace Educational Services Corp
- Kamloops Art Party
- Kamloops Fit Centre
- Kamloops Hyperbaric Ltd.
- Kamloops Minor Hockey
- Kamloops NorthPaws Baseball
- Kamloops Stockmens Association
- Kamloops Therapeutic Riding Association
- Kathleen Fisher Photography
- Kim Christiansen Coaching
- Knights Inn
- Lamplighter Motel
- Lansdowne Village
- Leaps of Laughter
- Lifemark Health Group
- Masons Kitchen & Bar
- Master JEH's TaeKwonDo
- Miller & Associates Wealth Management
- Minnella Housekeeping Service
- Moving Mountains Logistics Ltd

# NEW AND REACTIVATED MEMBERS IN 2022

- MXS Electric
- Natural Smiles Denture Clinic
- Ninth Company
- Obedience Unleashed, Kamloops
- On The Rocks Pub & Grill
- Outside the Box Horticulture
- Perimeter Solutions Canada
- Planit First Consultants Ltd
- Postech Thompson Valley
- Prakash Koirala
- ProCad Designs Ltd.
- Protex Kamloops
- RBTJ Tax & Bookkeeping
- Re/Max Alpine Resort Realty Corp
- Red Beard Café
- Region 3 Electric
- ReMax/Ken McClelland
- River City Early Learning Centre
- Royal Inland & Hillside Physician Association
- Royal LePage Westwin Realty -Elysha DeRose
- SMART Options
- Spark Industries Ltd
- Stor-X Organizing Systems
- Straight 8 Barbers
- Straydog Branding
- StuckIt
- Sun Peaks Independent News
- Supporting Team Excellence with Patients Society
- Surerus Murphy Joint Venture
- Taf Ventures Inc. dba Interior Display Services
- Taj Sandur Realtor
- Tara Sales-Mortgage West
- Tastefull Excursions

- TD Canada Trust
- Terry Trophy & Awards
- The Art We Are Café
- The Commodore
- The Edit Interior Design
- The Fun Factor Fun Centre
- The Inspired Child Inc.
- The Kamloops Community Volunteer Services Society
- The Lux Loo Portable Restrooms
- The Modern Family Boutique
- The Tunneling Company
- Thompson Cleaners
- Thompson Hotel & Conference Center
- Thompson Region Division of Family Practice Society
- Thurber Engineering
- Tint Ninjas
- Transitions Youth Employment
- TRAXX Holdings
- Tuktu
- Tusk Automation
- Two Story Robot
- Valley First a division of First West Credit Union
- Virtuous Payment Corp
- Visual Signs & Printing
- Vivacity Technologies
- We Are One Composites
- Western Restaurant Supply
- WestX Business Solutions
- Whole Health Care
- Wine Kitz
- Woitas McLeod & Associates
- WSP

# **CHAMBER SUPPORTERS AND SPONSORS**

- Abbott Wealth Management -Harbourfront Wealth Management
- Acres Enterprises
- Andre's Electronic Experts / TELUS
- Arrow Transportation
- Avid ActionCOACH
- BA Brewmaster
- BCLC
- Bob Gaglardi School of Business and **Fconomics**
- Breaking Par Golf
- Canadian Association of Petroleum Products (CAPP)
- Castanet Kamloops
- Community Futures of Central Interior Ray's/Brown's Repair Shop First Nation
- Chartwell RidgePointe Retirement Residence
- City of Kamloops
- CN Rail
- BC Council of Forest Industries COFI
- Colman & Associates Mortgage Consultants
- Community Futures Thompson Country TD Canada Trust
- Cutting Edge Group
- Dearborn Ford
- Delta Hotels
- FIT Financial
- FortisBC
- Futurpreneur Canada
- InfoTFI
- InfoTEL Media
- Kamloops Ambassador Society
- Kamloops Bronco's Football Club
- Kamloops Hyperbaric
- Kamloops Seniors Village
- Kamloops This Week
- Kelson Group
- Kent Wong Photography

- Let's Move Studio
- Lys's Thrift & Vintage
- Mining Association of BC -MABC
- McElhannev
- Mittz Kitchen
- MNP LLP
- Movement Collective Barre Kamloops
- New Gold
- NLH Lawyer & Notary Public
- Open Door Group
- People in Motion
- Postech Thompson Valley
- Prestige Hotels
- Priddle Law
- RBC Royal Bank
- Rocky Mountaineer
- Rossen Contracting
- Sagewood Winery
- Schoening Funeral Service
- ScotiaBank
- Surerus Murphy Joint Venture
- Tara Sales-Mortgage West
- Thompson Rivers University
- Thompson Rivers University Career and **Experiential Learning**
- Tk'emlúps te Secwépemc
- Tk'emlúps te Secwépemc Business and **Economic Development**
- Tobiano Golf Course
- Tolko Industries
- Trans Mountain Canada
- Tuktu
- Venture Kamloops
- Visual Signs & Printing
- WestJet
- Winmar Property Restoration Specialists

